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**Key Statistics** 

Analysts Covering

Market Cap (Mil)

**Enterprise Value** 

5-Year EPS CAGR

Shares Out (Mil)

Float Shares (Mil)

**Insider Ownership** 

Institutional Holdings

Annualized Dividend

FCF Per Share (2023E)

Net Cash Per Share (2023E)

Return on Equity (2023E)

Interest Coverage Ratio

Short Interest Days To Cover

Russell 2000 - Last 12 Months

CVEO – Last 12 Months

28-Dec-2018 to 28-Dec-2021 (Daily)

1/20

Civeo Corp

7/20

1/21 7/21

FCF Yield (2023E)

Price to Book Value

Total Debt to Capital

Short Interest %

Russell 2000

7/19

**Dividend Yield** 

52-Week Range (NYSE)

Avg. Daily Trading Volume



NR

2

\$260

\$534

25-13

10%

29.000

14.250

11.851

19%

60%

Nil

N/A

\$4.79

25.8%

(\$2.71)

0.9x

4.9%

37%

1.9x

0.2%

2,249

12.5%

35.0%

40

1.2

Price Target: \$30 Price: \$18.59 Risk Rating: M

# **Civeo Corp** (CVEO)

Growing Cap-Ex Budgets From Oil Sands Producers Support Healthier Civeo Occupancy Levels In 2022; Note Civeo's Improving Balance Sheet And Strong Cash Flow; Maintain \$30 Price Target

	<u>2020</u>	2021E		<u>202</u>	<u>2E</u>	<u>2023E</u>		
		OLD	NEW	OLD	NEW	OLD	NEW	
Mar.	(\$0.17)	(\$0.70)A		(\$0.30)		(\$0.06)		
June	0.10	(0.03)A		0.50		0.59		
Sep.	0.46	0.00A		0.36		0.54		
Dec.	<u>(0.16)</u>	<u>(0.01)</u>		<u>(0.14)</u>		0.00		
EPS	\$0.23	(\$0.74)		\$0.44		\$1.07		
P/E				42.3x		17.4x		
FCF per share	\$6.34	\$5.35		\$3.78		\$4.79		
P/FCF				4.9x		3.9x		

Note: NR = Not Rated. Risk Ratings: H = Highly risky; M = Moderately risky. EPS may not add due to rounding. 2019 excludes \$1.89 in impairment and transaction costs. 2020 excludes \$10.20 in impairment costs and income of \$0.33 from the settlement of warranties. 2020-2023E exclude share-based compensation of \$0.18, \$0.19, \$0.20 and \$0.20, respectively. \*EPS including amortization expense.

Year	2014	2015	2016	2017	2018	2019	2020	2021E	2022E	2023E
Rev.(Mil.)	N/A	\$518.0	\$397.2	\$382.3	\$466.7	\$527.6	\$529.7	\$577.5	\$622.8	\$644.1
GAAP EPS*	N/A	(\$14.83)	(\$10.81)	(\$9.88)	(\$10.06)	(\$4.33)	(\$9.64)	(\$0.74)	\$0.44	\$1.07

\* Oil States International (NYSE: OIS, NC) completed the spinoff of CVEO on June 2, 2014.

**Description:** Civeo Corporation (www.civeo.com) offers workforce accommodation to the natural resource industry in Canada, Australia and the U.S. In Canada, the company primarily caters to customers in the Canadian Oil Sands and offers mobile accommodation services to customers in various pipeline projects. In Australia, CVEO's core markets include supporting met coal producers in the Bowen Basin and iron ore producers in Western Australia. Headquarters are in Houston, TX.

- We expect increased Canadian turnaround activity in 2022, driven by healthy capex budgets from larger oil sands producers and the lack of largescale turnarounds over the previous two COVID-affected years.
- We anticipate Civeo will continue to benefit from the ongoing construction of the Coastal GasLink and Trans Mountain pipelines in 2022.
- We model only modest improvement in Australian activity, despite healthy met coal prices, given the ongoing Australia-China trade dispute.
- We highlight Civeo's hefty cash free flow generation; cash could be returned to shareholders or used to invest in the business.
- We project free cash flow of \$5.35 per share in 2021, \$3.78 in 2022 and \$4.79 in 2023.
- We suspect the recent stock weakness is in part due to concerns over the spread of the Omicron variant and potential new government limitations. However, we note the largest percentage of Canadian revenue is generated in 2Q and 3Q.
- Strong cash flow has enabled Civeo to reduce net leverage to 1.9x at the end of 3Q:21 (from the year-earlier 2.3x); we model net leverage declining below the target 1.5x by early 2022.
- Our Moderately Risky rating reflects strong cash conversion rates, declining leverage and the healthy commodity price environment.
- We maintain our \$30 price target, which is based on 8x our 2022 free cash flow per share estimate of \$3.78. The multiple is consistent with the 8x forward P/FCF for Civeo and its peers over the last five years.

We expect higher Canadian turnaround activity in 2022 and ongoing revenue from the two major pipeline projects. Leading Canadian oil sands producers including Suncor Energy (NYSE: SU, NC), Cenovus Energy (NYSE: CVE) and ConocoPhillips (NYSE: COP) are hiking cap-ex in 2022, based on budgets released this month. Oil sands producers are expected to spend about 20% more in 2022, the first annual increase since 2014. While

Source: FactSet Prices

#### CIVEO CORP

higher turnaround activity in 2021 bolstered Civeo's EBITDA, spending still remains well below pre-COVID levels. We anticipate larger turnarounds in 2022-2023 in order to maintain efficient operations while production grows. Larger capital projects could also boost Civeo's lodge occupancy. Western Canadian oil sands production has expanded more than 11% YTD through October, as operations recover to pre-pandemic levels. Production could be further driven in 2022 by increased drilling. The Canadian Association of Energy Contractors (CAOEC) projects 27% more wells will be drilled in Western Canada next year, driven by higher oil prices. While we suspect recent weakness in the stock may relate to concerns regarding the Omicron variant and potential government restrictions, we note that the Coast GasLink pipeline project reached 47% construction completion, according to the project's mid-December update. We expect Civeo to continue to generate significant revenue from the mobile sites for that project and Trans Mountain through 2022. We also note that the largest portion of Civeo's non-mobile facilities is generated during turnaround season in 2Q and 3Q.

**Despite the ongoing Australia-China trade dispute, we still model modest improvement in Civeo's Australian occupancy in 2022.** We note that Australian met coal exports reached a four-month high in December on increased deliveries to India. Australian miners have continued to find other destinations for its met coal production, also including Japana, South Korea and Vietnam, during the ongoing dispute. The Australian government projects met coal exports to rise more than 2% in the fiscal year ending June 2022 with some pullback from record global price levels due to China's efforts to reduce steel output. Still larger capital projects may be less likely as long as the dispute stretches on. Border restrictions related to COVID also may limit Civeo's ability to add to its workforce

Significant free cash flow over the last two years has enabled Civeo to improve the balance sheet and consider returning cash to shareholders. We estimate Civeo generated nearly \$185 million in free cash (\$11.69 per share) in the two-year period through the end of 4Q:21 despite issues related to COVID. The company has reduced debt by more than \$100 million over the last five quarters while lowering net leverage to 1.9x (from 2.5x as of June 2020). Civeo replaced its previous credit agreement in September, extending the maturity by four years to 2025. In August, the company announced that its board had authorized a 5% share buyback authorization, the maximum permissible under Canadian securities law for normal course issuer bids. The board authorized the repurchase of up to 715,000 shares through August 2022. At the current share price, the repurchase would total about \$14 million. We anticipate that Civeo could explore additional ways to return capital to shareholders or consider tuck-in acquisitions, particularly in Australia. We note the significant growth in Australian EBITDA from the \$17 million acquisition of Action Catering in 2019.

Valuation	<b>\$3.78.</b> We note that Civeo shares last five years. We could conside	and peer stocks have traded at abo r a higher multiple in view of the c	free cash flow per share estimate of but 8x forward free cash flow over the continued improvement in the balance ish flow estimates based on improving
Key Risks	COVID-19	China/Australia trade dispute	Push for green energy

#### Table 1. Civeo Corporation Income Statement

(\$s in thousands, except per share data)

	2020	Mar A	Jun A	Sept A	Dec E	2021E	Mar E	Jun E	Sept E	Dec E	2022E	Mar E	Jun E	Sept E	Dec E	2023E
Revenue																
Canada	269,649	61,885	83,281	84,057	74,907	304,130	75,818	95,711	83,608	79,785	334,921	75,893	95,998	89,849	84,820	346,560
Australia	234,542	59,637	64,019	65,118	63,368	252,142	63,449	67,388	67,515	65,016	263,368	67,002	71,045	69,143	66,595	273,786
United States	25,538	3,908	6.876	5.888	4,593	21,265	4,299	7,564	6.477	6.200	24,539	4,170	7,337	6,282	6.014	23,803
Total revenue	529,729	125,430	154,176	155,063	142,868	577,537	143,566	170,663	157,599	151,000	622,828	147,065	174,380	165,275	157,429	644,149
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Costs & expenses																
Cost of sales & services	382,088	99,810	108,002	111,430	105,536	424,778	110,022	117,695	109,374	112,784	449,876	109,589	119,999	113,605	116,945	460,138
SG&A	53,656	14,181	14,703	17,320	15,195	61,399	15,010	19,855	17,919	17,164	69,948	15,184	19,966	18,374	17,526	71,050
Depreciation and amortization	96,547	21,269	21,377	20,282	20,282	83,210	20,282	20,282	20,282	20,282	81,128	20,282	20,282	20,282	20,282	81,128
Other operating expense	506	71	7,935	21		8,027					0					0
Total operating expenses	532,797	135,331	152,017	149,053	141,014	577,415	145,314	157,832	147,575	150,230	600,952	145,055	160,247	152,261	154,753	612,316
	-3.1%	-5.9%	30.4%	9.8%	3.1%	8.4%	7.4%	3.8%	-1.0%	6.5%	4.1%	-0.2%	1.5%	3.2%	3.0%	1.9%
		-1.0%	12.3%	-1.9%	-5.4%		3.0%	8.6%	-6.5%	1.8%		-3.4%	10.5%	-5.0%	1.6%	
Operating income	(3,068)	(9,901)	2,129	6,010	1,854	92	(1,748)	12,831	10,024	770	21,876	2,010	14,132	13,014	2,676	31,833
Adjusted EBITDA	108,142	16,223	32,232	26,178	23,636	97,269	18,034	32,613	29,806	20,552	101,004	21,792	33,914	32,796	22,458	110,961
Other income/expense																
Interest expense	(16,687)	(3,362)	(3,401)	(3,166)	(2,564)	(12,493)	(2,424)	(2,284)	(2,144)	(2,004)	(8,857)	(1,864)	(1,724)	(1,584)	(1,444)	(6,617)
Loss on debt extinguishment	(383)			(416)		(416)										
Interest income	20		2			2										
Other income	16,133	4,914	788	364	2,000	8,066										
Pretax income	(3,985)	(8,349)	(482)	2,792	1,290	(4,749)	(4,173)	10,546	7,880	(1,234)	13,019	146	12,408	11,430	1,232	25,216
Income tax (expense) benefit	10,635	(1,076)	492	(1,770)	(516)	(2,870)	835	(2,109)	(1,576)	247	(2,604)	(29)	(2,482)	(2,286)	(246)	(5,043)
Net income (loss)	6,650	(9,425)	10	1,022	774	(7,619)	(3,338)	8,437	6,304	(987)	10,415	116	9,927	9,144	986	20,173
Non-controlling interest	1,470	59	(3)	478	500	1,034	500	500	500	500	2,000	500	500	500	500	2,000
Net income (loss) attrib. CVEO Corp.	5,180	(9,484)	13	544	274	(8,653)	(3,838)	7,937	5,804	(1,487)	8,415	(384)	9,427	8,644	486	18,173
Dividends attributable to Class A preferred	1,887	478	480	482	479	1,919	480	480	480	480	1,920	480	480	480	480	1,920
Net income (loss) attrib. CVEO common	3,293	(9,962)	(467)	62	(205)	(10,572)	(4,318)	7,457	5,324	(1,967)	6,495	(864)	8,947	8,164	6	16,253
EPS:																
EF3: Basic	0.23	(0.70)	(0.03)	0.00	(0.01)	(0.74)	(0.30)	0.52	0.37	(0.14)	0.45	(0.06)	0.61	0.56	0.00	4 4 4
Diluted	0.23	```	( )	0.00	(0.01)	```	(0.30)	0.52	0.37		0.45	· · ·	0.61	0.56	0.00	1.11 1.07
Diluted	0.23	(0.70)	(0.03)	0.00	(0.01)	(0.74)	(0.30)	0.50	0.30	(0.14)	0.44	(0.06)	0.59	0.54	0.00	1.07
Shares:																
Basic	14,149	14,211	14,265	14,306	14,354	14,284	14,403	14,452	14,499	14,547	14,475	14,596	14,645	14,693	14,742	14,669
Diluted	14,129	14,211	14,278	14,361	14,354	14,301	14,403	14,524	14,571	14,547	14,511	14,596	14,718	14,767	14,816	14,724
Growth analysis:	a (															
Revenue	0.4%	-9.6%	34.4%	8.5%	7.1%	9.0%	14.5%	10.7%	1.6%	5.7%	7.8%	2.4%	2.2%	4.9%	4.3%	3.4%
EBITDA	-0.4%	-20.2%	14.7%	-27.3%	-0.3%	-10.1%	11.2%	1.2%	13.9%	-13.0%	3.8%	20.8%	4.0%	10.0%	9.3%	9.9%
Margin analysis:																
Operating	-0.6%	-7.9%	1.4%	3.9%	1.3%	0.0%	-1.2%	7.5%	6.4%	0.5%	3.5%	1.4%	8.1%	7.9%	1.7%	4.9%
EBITDA	20.4%	12.9%	20.9%	16.9%	16.5%	16.8%	12.6%	19.1%	18.9%	13.6%	16.2%	14.8%	19.4%	19.8%	14.3%	17.2%
	20.470	12.070	20.070	10.570	10.070	10.070	12.070	13.170	10.070	10.070	10.270	17.070	10.770	13.070	17.570	17.270

Sources: Company reports and Sidoti & Company, LLC.

#### CIVEO CORP

#### Table 2. Civeo Corporation Cash Flow Statement

(\$s in thousands, except per share data)

Cash flows from operating activities:         vertice         (132,78)         (132,78)         (1,22)         T/4         (7,61)         0,415         20,73           Adjustments:         0         22,025         24,820         24,020         96,547         21,269         21,377         20,282         20,282         63,210         61,128         81,128           Inspantment charges         144,120         0         0         (44,120         7,355         2         20,282         63,235         0         0           Loss on debt charges         (8,941)         0         0         (2,181)         (11,122)         1,041         (655)         1,689         2,105         0         0           Cash on asset dispotal         (21)         (1,798)         (762)         (324)         (2,203)         1,05         2,436         0         0           Chen on asset dispotal         (21)         (1,798)         (762)         (3,217)         (1,032)         (3,912)         (4,155)         (3,441)           Loss (bonefit) on receivable         (1,448)         11,727         (4,876)         8,324         13,673         1,066         (2,527)         4,724         (3,912)         (4,165)         (4,441)         (2,414)		Mar	Jun	Sept	Dec	2020	Mar A	Jun A	Sept A	Dec E	2021E	2022E	2023E
Adjustments:         Logeneriation         25,602         24,820         24,020         96,547         21,269         21,377         20,282         20,832         7,385         0         0           Loss on debi extinguichment         0         333         0         144,120         7,935         416         416         0         0           Deferred income tax         (8,941)         0         333         0         (2,181)         (11,122)         1,041         (625)         1,689         2,105         0         0           Gain on asset disposal         (21)         (1,738)         1,265         1,629         (2,906)         0	Cash flows from operating activities:			-					-				
Depredation & amorization         25,602         22,205         24,820         24,020         96,547         21,269         21,377         20,282         20,282         83,120         81,128         81,128           Impairment Loss on debt extinguishment         0         383         0         383         7,935         0         0           Deferred income tax         (8,941)         0         0         (2,181)         (11,122)         1,041         (625)         1,699         2,033         0         0           Das on ested disposal         (21)         (1,798)         (762)         (249)         (29)         (1)         44         193         (46)         8         155         0         0           Chass (benefition receivables         54         (29)         (20)         (1)         (2,873)         7.16         7.67         953         2,436         0         0           Orbrin, net         0.333         11.265         13,679         18,060         (26,247)         3,101         (4,067)         (4,63)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015)         (4,015) <t< th=""><th>Net income</th><th>(145,812)</th><th>6,829</th><th>7,423</th><th>(1,220)</th><th>(132,780)</th><th>(9,425)</th><th>10</th><th>1,022</th><th>774</th><th>(7,619)</th><th>10,415</th><th>20,173</th></t<>	Net income	(145,812)	6,829	7,423	(1,220)	(132,780)	(9,425)	10	1,022	774	(7,619)	10,415	20,173
Impairment charges         144,120         0         0         144,120         7,335         7,335         7,335         0         0           Loss on debt extinguishment         0         383         0         383         416         416         416         0         0           Defored income tax         (8,941)         0         0         2,185         0,666         1,027         871         1,035         2,933         0         0           Gain on asset disposal         (21)         (1,798)         (762)         (242)         (2,905)         (1,902)         (3)3         (46)         8         155         0         0           Cher, net         693         (3,933)         510         (144)         (2,873)         7,16         7,67         953         2,436         0         0           Accounts revelable         (1,496)         11,727         (4,876)         8,224         13,679         1,806         (26,423)         3,101         (4,807)         (26,323)         4,4105         (3,411)         (463)           Accounts revelable & accured liabs.         6,280         10,853         5,583         5,648         16,333         3,891         30,997         3,423         8,869	Adjustments:												
Loss on debt eximpularment         0         333         0         333         416         416         0         0           Defored income tax         (8,941)         0         0         (2,181)         (11,122)         1.041         (625)         1.869         2.033         0         0           Gain on asset disposal         (21)         (1,1798)         (762)         (324)         (2,205)         (19,02)         (39)         (364)         (2,305)         0         0           Loss (benefit) on receivables         54         (22)         (2)         (1)         44         193         (46)         8         155         0         0           Other, net         633         (3,333)         510         (143)         (2,473)         716         767         953         2,438         0         0           Morking capital:	Depreciation & amortization	25,502	22,205	24,820	24,020	96,547	21,269	21,377	20,282	20,282	83,210	81,128	81,128
Deferred income tax         (8,941)         0         0         (2,181)         (11,122)         (1,041         (625)         1,889         2,105         0         0           Non-cash compensation charge         2,208         1,331         1,265         1,262         6,066         1,027         871         1,035         2,933         0         0           Gain on asset daposal         (21)         (1,798)         (762)         (34)         (2,205)         (1,902)         (39)         (364)         8         155         0         0           Cher, net         633         (3,333)         510         (43)         (2,73)         716         767         953         2,436         0         0           Working capital:	Impairment charges	144,120	0	0	0	144,120		7,935			7,935	0	0
Non-cash compensation charge         2,208         1,231         1,265         1,262         6,066         1,027         871         1,035         2,933         0         0           Gain on asset disposal         (21)         (1,788)         (762)         (324)         (2,905)         (1,902)         (39)         (364)         (2,305)         0         0           Loss (benefit) on receivables         54         (29)         20         (11)         44         193         (46)         8         125         0         0           Working capital:	Loss on debt extinguishment		0	383	0	383			416		416	0	0
Gain on asset disposal       (21)       (1,798)       (762)       (324)       (2,905)       (1,902)       (39)       (364)       (2,305)       0       0         Loss (benefit) on receivable       54       (29)       20       (1)       44       193       (46)       8       155       0       0         Other, net       693       (3,33)       510       (143)       (2873)       716       767       983       (3,912)       (4,06)       (4,971)       (26,323)       (4,915)       (3,411)         Inventories       (740)       (1,155)       2,089       (23)       171       (527)       4,724       10,399       2,298       12,134       (2,378)       14,664         Taxes payable       133       118       (200)       (1185)       (134)       51       (304)       0       61       0       0       0       61       0	Deferred income tax	(8,941)	0	0	(2,181)	(11,122)	1,041	(625)	1,689		2,105	0	0
Loss (benefit) on receivables         54         (29)         20         (1)         44         193         (46)         8         155         0         0           Other, net         693         (3,93)         510         (14)         (2,87)         716         767         953         2,436         0         0           Working capital:	Non-cash compensation charge	2,208	1,331	1,265	1,262	6,066	1,027	871	1,035		2,933	0	0
Other, net         693         (3,933)         510         (143)         (2,873)         716         767         953         2,436         0         0           Working capital:         -         0         0         -         -         -         -         -         0         0         -	Gain on asset disposal	(21)	(1,798)	(762)	(324)	(2,905)	(1,902)	(39)	(364)		(2,305)	0	0
Working capital:         Accounts receivable         (1,496)         11,727         (4,876)         8,324         13,679         1,806         (26,423)         3,101         (4,807)         (26,323)         (4,915)         (3,441)           Inventories         (740)         (1,155)         2,089         (23)         171         (526)         (304)         637         (3,912)         (4,005)         (4,375)         (4,633)           Accounts payable & accrued liabs.         6,280         (10,863)         5,830         5,643         6,890         (5,287)         4,724         10,399         2,298         12,134         (2,378)         1,664           Other asstes/liabs. net         (1,143)         49         (1,145)         1,514         (725)         3,854         8,316         (5,327)         16,362         23,205         319         (704)           Cash flow from investing         Cash flow from investing         Cash flow from investing         0	Loss (benefit) on receivables	54	(29)	20	(1)	44	193	(46)	8		155	0	0
Accounts receivable       (1,496)       11,727       (4,876)       8,324       13,679       1,806       (26,423)       3,101       (4,807)       (28,323)       (4,915)       (3,441)         Inventories       (740)       (1,155)       2,089       (23)       171       (526)       (304)       637       (3,912)       (4,105)       (671)       (463)         Accounts payable & accrued liabs.       6,280       (1,0863)       5,830       5,643       6,890       (5,287)       4,724       (1,399)       2,281       (2,144)       (2,37)       1,863       3,854       8,316       (5,227)       1,522       32,295       319       (704)         Other asster/abs, net       (1,143)       1,145       1,144       1,145       1,144       11,361       12,817       16,533       33,891       30,997       94,238       83,699       98,358         Cash flows from investing       Cash flows from investing       (2,651)       (1,196)       (2,397)       (3,389)       (3,372)       (3,158)       (3,115)       (6,000)       (17,645)       (29,000)       (28,000)       (2,651)       (4,619       0       0       0       0       0       0       0       0       0       0       0       0 <td>Other, net</td> <td>693</td> <td>(3,933)</td> <td>510</td> <td>(143)</td> <td>(2,873)</td> <td>716</td> <td>767</td> <td>953</td> <td></td> <td>2,436</td> <td>0</td> <td>0</td>	Other, net	693	(3,933)	510	(143)	(2,873)	716	767	953		2,436	0	0
Inventories         (740)         (1,155)         2,089         (23)         171         (526)         (304)         637         (3,912)         (4,105)         (871)         (463)           Accounts payable         6,280         (10,863)         5,830         5,643         6,890         (5,287)         4,724         10,399         2,298         12,134         (2,378)         1,664           Taxes payable         133         118         (20)         (145)         (134)         51         (30)         40         0         61         0         0           Operating cash flow         20,837         24,481         35,357         36,686         117,361         12,817         16,533         33,891         30,997         94,238         83,699         98,358           Cash flow from investing         Cash flows from investing         0 <td>Working capital:</td> <td></td>	Working capital:												
Accounts payable & accrued liabs.       6,280       (10,863)       5,830       5,633       6,890       (5,287)       4,724       10,399       2,298       12,134       (2,378)       1,664         Taxes payable       133       118       (200)       (185)       (134)       51       (30)       40       0       61       0       0         Other asservable       23,205       319       (70/0)       (71,451)       1,1451       1,1451       1,1451       1,154       (72,51)       16,332       33,891       30,997       94,238       83,699       98,358         Cash flows from investing       CAPEX       (2,651)       (1,196)       (2,377)       (3,839)       (10,083)       (3,372)       (3,115)       (8,000)       (17,645)       (29,000)       (28,000)         Acquisitions, net of cash       0       0       0       4,619       -       0 </td <td>Accounts receivable</td> <td>(1,496)</td> <td>11,727</td> <td>(4,876)</td> <td>8,324</td> <td>13,679</td> <td>1,806</td> <td>(26,423)</td> <td>3,101</td> <td>(4,807)</td> <td>(26,323)</td> <td>(4,915)</td> <td>(3,441)</td>	Accounts receivable	(1,496)	11,727	(4,876)	8,324	13,679	1,806	(26,423)	3,101	(4,807)	(26,323)	(4,915)	(3,441)
Taxes payable       133       118       (200)       (185)       (134)       51       (30)       40       0       61       0       0         Other asstes/liabs, net       (1,143)       49       (1,145)       1,514       (725)       3,854       8,316       (5,327)       16,362       23,205       319       (704)         Operating cash flow       20,837       24,481       35,357       36,686       117,861       12,817       16,533       33,891       30,997       94,238       83,699       98,358         CAPEX       (2,651)       (1,196)       (2,377)       (3,339)       (10,083)       (3,372)       (3,158)       (3,115)       (8,000)       (17,645)       (29,000)       (28,000)         Acquisitions, net of cash       0	Inventories	(740)	(1,155)	2,089	(23)	171	(526)	(304)	637	(3,912)	(4,105)	(871)	(463)
Other asstes/liabs, net         (1,143)         49         (1,145)         1,514         (725)         3,854         8,316         (5,327)         16,822         23,205         319         (704)           Operating cash flow         20,837         24,481         35,557         36,686         117,361         12,817         16,533         33,891         30,997         94,238         83,699         98,358           Cash flows from investing         (2,651)         (1,196)         (2,397)         (3,839)         (10,083)         (3,372)         (3,158)         (3,115)         (8,000)         (17,645)         (29,000)         (28,000)           Acquisitions, net of cash         0         0         0         0         4,619         0         4,619         0	Accounts payable & accrued liabs.	6,280	(10,863)	5,830	5,643	6,890	(5,287)	4,724	10,399	2,298	12,134	(2,378)	1,664
Operating cash flow         20,837         24,481         35,357         36,686         117,361         12,817         16,533         33,891         30,997         94,238         83,699         98,358           Cash flows from investing CAPEX         (2,651)         (1,196)         (2,397)         (3,839)         (10,083)         (3,372)         (3,158)         (3,115)         (8,000)         (17,645)         (29,000)         (28,000)           Acquisitions, net of cash         0	Taxes payable	133	118		(185)	(134)	51	(30)	40	0	61	0	0
Cash flows from investing CAPEX         (2,651)         (1,196)         (2,397)         (3,839)         (10,083)         (3,372)         (3,158)         (3,115)         (8,000)         (17,645)         (29,000)         (28,000)           Acquisitions, net of cash         0		(1,143)	49			( )	3,854	8,316	(5,327)	16,362	1		( ,
CAPEX         (2,651)         (1,196)         (2,397)         (3,839)         (10,083)         (3,372)         (3,158)         (3,115)         (8,000)         (17,645)         (29,000)         (28,000)           Acquisitions, net of cash         0	Operating cash flow	20,837	24,481	35,357	36,686	117,361	12,817	16,533	33,891	30,997	94,238	83,699	98,358
Acquisitions, net of cash       0<	Cash flows from investing												
Disposal of PPE         72         1,825         1,439         354         3,690         6,651         361         533         7,545         0         0           Investing cash flow         (2,579)         5,248         (958)         (3,485)         (1,774)         3,279         (2,797)         (2,582)         (8,000)         (10,100)         (29,000)         (28,000)           Financiing cash flows         Revolving credit borrowings         74,287         48,033         202,291         (324,611)         0	CAPEX	(2,651)	(1,196)	(2,397)	(3,839)	(10,083)	(3,372)	(3,158)	(3,115)	(8,000)	(17,645)	(29,000)	(28,000)
Other, net         4,619         0         0         4,619         0         0         0         0         0         0         0           Investing cash flow         (2,579)         5,248         (958)         (3,485)         (1,774)         3,279         (2,797)         (2,582)         (8,000)         (10,100)         (29,000)         (28,000)           Financing cash flows         Kevolving credit borrowings         74,287         48,033         202,291         (324,611)         0	Acquisitions, net of cash		0	0	0						0	0	0
Investing cash flow         (2,579)         5,248         (958)         (3,485)         (1,774)         3,279         (2,797)         (2,582)         (8,000)         (10,100)         (29,000)         (28,000)           Financiing cash flows Revolving credit borrowings         74,287         48,033         202,291         (324,611)         0<	Disposal of PPE	72	1,825	1,439	354	3,690	6,651	361	533		7,545	0	0
Financing cash flows       0			4,619	0	v	,					0	0	÷
Revolving credit borrowings       74,287       48,033       202,291       (324,611)       0       0       0       0       0       0         Revolving credit payments       (80,367)       (67,583)       (221,172)       298,812       (70,310)       (6,691)       (5,413)       74,578       62,474       0       0         Term loan repayments, net       (8,109)       (8,442)       (14,541)       (8,763)       (39,855)       (8,872)       (9,002)       (99,721)       (10,000)       (127,595)       (40,000)       (40,000)         Debt issuance costs       0       (2,583)       0       (2,583)       (1,420)       (14,407)       0       0       0         Other, net       (1,442)       (16)       0       0       (1,458)       (11,20)       (14,415)       (29,995)       (10,000)       (71,093)       (40,000)       (40,000)         FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0 <t< th=""><th>Investing cash flow</th><th>(2,579)</th><th>5,248</th><th>(958)</th><th>(3,485)</th><th>(1,774)</th><th>3,279</th><th>(2,797)</th><th>(2,582)</th><th>(8,000)</th><th>(10,100)</th><th>(29,000)</th><th>(28,000)</th></t<>	Investing cash flow	(2,579)	5,248	(958)	(3,485)	(1,774)	3,279	(2,797)	(2,582)	(8,000)	(10,100)	(29,000)	(28,000)
Revolving credit payments       (80,367)       (67,583)       (221,172)       298,812       (70,310)       (6,691)       (5,413)       74,578       62,474       0       0         Term loan repayments, net       (8,109)       (8,442)       (14,541)       (8,763)       (39,855)       (8,872)       (9,002)       (99,721)       (10,000)       (127,595)       (40,000)       (40,000)         Debt issuance costs       0       (2,583)       0       (2,583)       (4,407)       (4,407)       0       0         Other, net       (1,442)       (16)       0       0       (1,458)       (1,120)       (445)       (1,565)       0       0         FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0       0       0         Net change in cash       2,227       1,753       (373)       (783)       2,824       (700)       (1,041)       534       12,997       11,790       14,699       30,358         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644       63,001	Financiing cash flows												
Term loan repayments, net       (8,109)       (8,442)       (14,541)       (8,763)       (39,855)       (8,872)       (9,002)       (99,721)       (10,000)       (127,595)       (40,000)       (40,000)       (0,000) <td>Revolving credit borrowings</td> <td></td> <td>48,033</td> <td>202,291</td> <td>(324,611)</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>0</td> <td>0</td>	Revolving credit borrowings		48,033	202,291	(324,611)	0					-	0	0
Debt issuance costs       0       (2,583)       0       (2,583)       (4,407)       (4,407)       0       0         Other, net       (1,442)       (16)       0       0       (1,458)       (1,120)       (445)       (1,655)       0       0       0         Financing cash flow       (15,631)       (28,008)       (36,005)       (34,562)       (114,206)       (16,683)       (14,415)       (29,995)       (10,000)       (71,093)       (40,000)       (40,000)         FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0       0       0         Net change in cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644       63,001         Beginning cash       3,331       5,558       7,311       6,938       6,155       5,455       4,414       4,948       6,155       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358 </td <td>Revolving credit payments</td> <td>(80,367)</td> <td>(67,583)</td> <td>(221,172)</td> <td>298,812</td> <td>(70,310)</td> <td>· ,</td> <td>(5,413)</td> <td>74,578</td> <td></td> <td></td> <td>-</td> <td>Ũ</td>	Revolving credit payments	(80,367)	(67,583)	(221,172)	298,812	(70,310)	· ,	(5,413)	74,578			-	Ũ
Other, net       (1,442)       (16)       0       0       (1,458)       (1,120)       (445)       (1,565)       0       0         Financing cash flow       (15,631)       (28,008)       (36,005)       (34,562)       (114,206)       (16,683)       (14,415)       (29,995)       (10,000)       (71,093)       (40,000)       (40,000)         FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0       0       0         Net change in cash       2,227       1,753       (373)       (783)       2,824       (113)       (362)       (780)       (1,255)       0       0       0         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358	Term loan repayments, net	(8,109)	(8,442)	(14,541)	(8,763)	( , ,	(8,872)	(9,002)		(10,000)		(40,000)	(40,000)
Financing cash flow       (15,631)       (28,008)       (36,005)       (34,562)       (114,206)       (16,683)       (14,415)       (29,995)       (10,000)       (71,093)       (40,000)       (40,000)         FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0       0         Net change in cash       2,227       1,753       (373)       (783)       2,824       (100)       (1,041)       534       12,997       11,790       14,699       30,358         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644         Ending cash       5,558       7,311       6,938       6,155       5,455       4,414       4,948       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358	Debt issuance costs		0	(2,583)	-							0	0
FX changes       (400)       32       1,233       578       1,443       (113)       (362)       (780)       (1,255)       0       0         Net change in cash       2,227       1,753       (373)       (783)       2,824       (113)       (362)       (780)       (1,255)       0       0       30,358       30,358         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644         Ending cash       5,558       7,311       6,938       6,155       5,455       4,414       4,948       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358		( ; ,	( )	Ţ	-	. ,	, ,		, ,		. ,	Ũ	-
Net change in cash       2,227       1,753       (373)       (783)       2,824       (700)       (1,041)       534       12,997       11,790       14,699       30,358         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644         Ending cash       5,558       7,311       6,938       6,155       5,455       4,414       4,948       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358	Financing cash flow	(15,631)	(28,008)	(36,005)	(34,562)	(114,206)	(16,683)	(14,415)	(29,995)	(10,000)	(71,093)	(40,000)	(40,000)
Net change in cash       2,227       1,753       (373)       (783)       2,824       (700)       (1,041)       534       12,997       11,790       14,699       30,358         Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644         Ending cash       5,558       7,311       6,938       6,155       5,455       4,414       4,948       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358													
Beginning cash       3,331       5,558       7,311       6,938       3,331       6,155       5,455       4,414       4,948       6,155       17,945       32,644         Ending cash       5,558       7,311       6,938       6,155       5,455       4,414       4,948       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358	FX changes	( )		,		1,443	(113)	(362)	(780)			-	Ũ
Ending cash       5,558       7,311       6,938       6,155       6,155       4,414       4,948       17,945       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358	Net change in cash	2,227	1,753	(373)	(783)	2,824	(700)	(1,041)	534	12,997	11,790	14,699	30,358
Ending cash       5,558       7,311       6,938       6,155       6,155       4,414       4,948       17,945       17,945       32,644       63,001         Free cash flow       18,186       23,285       32,960       32,847       107,278       9,445       13,375       30,776       22,997       76,593       54,699       70,358													
Free cash flow 18,186 23,285 32,960 32,847 107,278 9,445 13,375 30,776 22,997 76,593 54,699 70,358	Beginning cash	3,331	5,558	7,311	6,938	3,331	6,155	5,455	,	4,948			
	Ending cash	5,558	7,311	6,938	6,155	6,155	5,455	4,414	4,948	17,945	17,945	32,644	63,001
	Free cash flow	18,186	23,285	32,960	32,847	107,278	9,445	13,375	30,776	22,997	76,593	54,699	70,358
	Free cash flow per share	1.08	1.37	1.94	1.94	6.34	0.66	0.94	2.14			3.78	4.79

Sources: Company reports and Sidoti & Company, LLC.

### Table 3. Civeo Corporation Balance sheet

(\$s in thousands, except per share data)

	Mar	Jun	Sept	2020	Mar A	Jun A	Sept A	2021E	2022E	2023E
Assets			-				_			
Cash & equivalents	5,558	7,311	6,938	6,155	5,455	4,414	4,948	17,945	32,644	63,001
Accounts receivable	91,874	85,553	92,754	89,782	87,783	114,187	108,058	112,865	117,780	121,221
Inventories	6,050	7,683	5,775	6,181	6,677	6,958	6,089	10,001	10,872	11,335
Prepaid expenses	4,996	7,482	9,369	6,501	4,515	2,205	23,398	12,858	12,080	12,594
Other current assets	11,378	9,910	7,737	6,684	4,230	15,513	15,530	10,160	10,570	11,020
Assets held for sale	6,332			3,910				0	0	
Total current assets	126,188	117,939	122,573	119,213	108,660	143,277	158,023	163,829	183,945	219,171
PPE	465,087	486,815	481,394	486,930	468,961	442,819	399,962	387,680	335,552	282,424
Goodwill	6,909	7,778	8,086	8,729	8,601	8,474	8,125	8,125	8,125	8,125
Other intangible assets	98,944	100,423	98,907	99,749	99,269	98,967	94,680	94,680	94,680	94,680
Operating leases	21,558	21,065	20,426	22,606	22,338	21,445	19,265	19,265	19,265	19,265
Other non-current assets	837	563	1,550	3,626	2,349	2,705	3,987	3,987	3,987	3,987
Total Assets	719,523	734,583	732,936	740,853	710,178	717,687	684,042	677,566	645,554	627,652
Liabilities & stockholders' equity										
Accounts payable	43,258	35,168	37,116	42,056	42,336	43,956	45,193	47,491	45,114	46,778
Accrued liabilities	16,163	16,910	22,229	27,349	20,801	23,983	31,084	31,084	31,084	31,084
Income taxes	448	571	379	203	255	225	261	261	261	261
Current portion of LT debt	32,142	33,510	32,978	34,585	35,047	35,593	30,473	30,473	30,473	30,473
Deferred revenue	8,250	7,853	7,801	6,812	5,983	21,486	24,219	24,219	24,219	24,219
Other current liabilities	5,785	5,484	6,353	5,760	6,354	5,997	5,718	6,170	6,121	6,382
Total current liabilities	106,046	99,496	106,856	116,765	110,776	131,240	136,948	139,698	137,272	139,197
LT debt less current	280,939	264,522	236,876	214,000	200,756	189,228	162,689	152,689	112,689	72,689
Deferred income taxes				0				0	0	0
Operating leases	18,527	18,541	18,035	19,834	18,941	17,997	16,382	16,382	16,382	16,382
Other non-current liabilities	17,066	17,781	17,557	14,897	15,566	15,817	15,238	15,238	15,238	15,238
Total liabilities	422,578	400,340	379,324	365,496	346,039	354,282	331,257	324,007	281,581	243,506
Shareholders' equity										
Total CVEO shareholders' equity	296,393	333,619	352,976	374,685	363,491	362,810	351,755	352,529	362,944	383,117
Noncontrolling interest	552	624	636	672	648	595	1,030	1,030	1,030	1,030
Total shareholders' equity	296,945	334,243	353,612	375,357	364,139	363,405	352,785	353,559	363,974	384,147
Total liabilities & shareholders' equity	719,523	734,583	732,936	740,853	710,178	717,687	684,042	677,566	645,554	627,652
Current ratio	1.2	1.2	1.1	1.0	1.0	1.1	1.2	1.2	1.3	1.6
Total debt to capital	51.3%	47.1%	43.3%	39.8%	39.3%	38.2%	35.4%	34.1%	28.2%	21.2%
Net leverage ratio	2.7	2.5	2.3	2.2	2.2	2.0	1.9	1.7	1.1	0.4
Book value per share	21.11	23.55	24.84	26.52	25.58	25.41	24.49	24.65	25.01	26.02
Net debt	(307,523)	(290,721)	(262,916)	(242,430)	(230,348)	(220,407)	(188,214)	(165,217)	(110,518)	(40,161)
Net cash (debt) per share)	(21.90)	(20.52)	(18.50)	(17.16)	(16.21)	(15.44)	(13.11)	(11.55)	(7.60)	(2.71)
ROE				1.2%			-	-2.4%	2.4%	4.9%

Sources: Company reports and Sidoti & Company, LLC.

## Appendix Required Disclosures

## **Required Disclosures**

## Civeo Corp (CVEO-\$18.59) NR

Rating and Price Target History Table

Action	Date	Px	Rating	PT	<b>Risk Ratir</b>	ng
Initiation	5/17/21	16.8	NR	22	Μ	
PT	5/28/21	16		22		
PT	6/7/21	17.7		26		
ACHG	6/21/21	17.6	NR	26		
PT	7/26/21	19.9		30		
PT	8/2/21	21.7		30		
PT	8/31/21	21.4		30		
PT	10/21/21	22.6		30		
PT	10/29/21	23		30		

## Price Target: \$30 Risk Rating: M



Valuation	We maintain our \$30 price target, which is based on 8x our 2022 free cash flow per share estimate of \$3.78. We note that Civeo shares and peer stocks have traded at about 8x forward free cash flow over the last five years. We could consider a higher multiple in view of the continued improvement in the balance sheet and stable cash flow. We could also reconsider our EPS and cash flow estimates based on improving Australian occupancy.
Key Risks	COVID-19 China/Australia trade dispute Push for green energy

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